

63.2
RETAIL DESCRIPTIVE CATALOGUE

LIBRARY
RECEIVED
★ OCT 14 1939 ★
U.S. Department of Agriculture

Wm. F. Goodman



PICNIC POINT NURSERIES
BAIRNSDALE · VIC. AUST.

Nearing the Half Century

Fruit Tree Firm's Fine Record

In 1939 C. J. Goodman's famous orchardists and fruit tree suppliers of Bairnsdale (Vic.) will celebrate their 50th year in the business.

Fruit is of course, one of Australia's greatest producing and export industries, and Goodman's have contributed in no small measure to development of this industry.

The firm needs no introduction to our readers. There are numerous orchards in Tasmania, the bulk of whose trees came from the famous Bairnsdale nurseries. All States of the Commonwealth buy fruit trees from Goodman's, but this firm's trade extends much further afield, and includes many regular customers in New Zealand, South Africa and South America.

A WORTHY LEAD.

Many a fine business has been built up by studied attention to details. One reason at least to account for Goodman's success is the expert management of their packing department. After all it is a satisfaction to the grower to know that all the trees he has ordered will arrive in first class condition. Therefore careful supervision is exercised at Goodman's to ensure proper packing of every consignment.

The actual roots of this business are found deeper still. The Goodman business was built up on an ideal. They look on every customer as a friend. When despatching his trees, they mentally picture these same trees in ten or twenty years bearing profitable crops. That is why every tree that goes to him is of the best—a healthy, pest-free tree from proved parent stock—one that, given reasonable conditions of soil, climate, and cultivation, etc., must prosper anywhere. Such trees are a 100 per cent. asset to the orchardist.

PROOF IN PRACTICE.

Among the many notable orders for fruit trees which Goodman's have handled was a recent one from the Victorian Government. When a Research Orchard was planted at Tatura last year, Goodman's trees were selected for the purpose. It's a "pat on the back" that any firm would appreciate.

It is certain that the house of Goodman's leaves nothing to chance. Quite apart from the vast acreage from which growers' orders for fruit trees are supplied, Goodman's maintain commercial orchards in different parts of the country. The aim here is to produce the finest of fruits under varying conditions. The trees supplied to customers are of the same high quality as those planted in these commercial orchards.

Research work is carried on as an important branch of the business. Incidentally, the proprietor of Goodman's (Mr. G. W. Peart) recently made a world tour, in the course of which he investigated all phases of fruit growing, packing and canning in 13 different countries.

ASSISTANCE TO FRUITGROWERS.

Interviewed, Mr. Peart expressed his readiness to assist growers in all possible ways. The experience gained by his organisation during the half-century is available to every orchardist on any phase of the fruit industry, and growers are invited to ask for any advice needed. We gladly pass this offer on to our readers.

Mr. Peart pointed out, for example, that by cross pollination cropping qualities are often improved, and windfalls are minimised. Goodman's have tabulated the varieties particularly suited for cross fertilisation, and the information is available without any obligation to growers who desire it.

INTRODUCTORY

To Our Friends and Clients

WE like to think of every customer as a friend. It has been our objective during our 50 years of growing and supplying fruit trees, to be of the **best possible service** to our customers. We supply to planters only the same quality trees as we plant in our own orchards.

Being commercial fruitgrowers as well as nurserymen we are in active touch with all phases of the industry.

When despatching trees to a customer we mentally picture these trees in ten and twenty years' time—bearing profitable crops. Of course, all cultural conditions intervene, soil, climate, drainage, cultivation, manuring, spraying, etc.—but as far as we are concerned, we certainly give the grower every chance to commence right, i.e., in having the best possible trees in his orchard or garden, for after all, the tree is the foundation of the orchard.

In presenting our 50th Annual Descriptive Catalogue, we take the opportunity of sincerely thanking our increasing number of customers and friends for their continued and liberal support. By strict attention to our business, with its many details, we hope to merit a continuance of your confidence and kind patronage.

We continue to import New Varieties in Fruits, such as should be of superior merit, from the most reliable sources, and every possible care is taken to have same correct.

Our long experience has shown us the great necessity of keeping varieties true to name. To this end, scions and budding wood are almost exclusively procured from proved fruiting trees, both true to name and good croppers. We are, therefore, in a position to **GUARANTEE OUR TREES**, conditionally that should, notwithstanding all our caution, mistakes occur, we hold ourselves in readiness, on proper proof, to replace all fruit trees that may prove untrue to label, free of charge. It is, however, understood between purchasers and ourselves that we cannot hold ourselves responsible for any amount greater or in excess of amount originally paid for trees which proved wrongly named.

Take No Chances — Plant the Best!

C. J. GOODMAN'S FRUIT TREE CATALOGUE.

We now have over 400 acres under intense cultivation. The soil and climate of our district are eminently suitable for raising good, healthy, clean, well grown fibrous-rooted trees. Our trees consequently do well when planted in any district. We would just mention the fact that our trees are all staked when young, thus ensuring a perfectly straight barrel to support the main part of the tree. Our aim has always been to produce a first-class tree, and that we have succeeded in doing so is amply testified by the large and numerous orders we are constantly receiving from all parts of Australasia, New Zealand, South America and South Africa.

The Nurseries are regularly examined each season previous to sending out trees and a clean certificate can be had with each consignment, if desired.

We will be pleased to give information by letter or otherwise to intending planters. Anyone requiring information would oblige by writing at once. We are in the centre of a large fruit-growing district and have extensive orchards of our own.

The Packing Department is under the supervision of a competent manager, and we pay particular attention to this branch, so that purchasers can rely on getting their stock in first-class condition. **We Pack Free.**

All quotations are for immediate acceptance, subject to stock being sold. No liability to attach to us where pest, drought, or other casualties beyond our control prevent delivery of stock that may be contracted for.

Make your selection on receipt of catalogue, and then secure your order. Orders will be booked any time from now, and delivered as required.

A private railway siding to our packing shed enables us to despatch orders most promptly.

All goods will be delivered free at wharf or railway siding, thence at purchaser's risk.

Terms.—The prices quoted are for cash within one month of receipt of the invoice. Cash or satisfactory references are required from all unknown correspondents.

Having telephonic communication between the Bairnsdale Post Office and the Nurseries, clients ordering by wire can rely on immediate attention. 'Phone No. 60.

CHAS. J. GOODMAN,
Picnic Point Nurseries, Bairnsdale

1st March, 1939.

Postal Address: P.O. Box 47.
Telephone: Bairnsdale 60.

Telegrams: "Goodman," Bairnsdale.
Code: A.B.C., 5th Edition.

Take No Risks — Plant the Best.

Descriptive List of . . .

Fruit Trees

Small Fruits, etc.

ALMONDS

All Worked on Peach Stocks.

1/6 each; 15/- per dozen; £5 per 100.

The cultivation of nuts is an industry which should have a great future in many parts of the Commonwealth. The importation of the various nuts from abroad is enormous. Growers of almonds are well protected against imported products as there is a duty on unshelled almonds of 4d. per lb. Great Britain and 6d. per lb. foreign countries.

Almonds can be planted as a hedge or border row and also in blocks. It has been demonstrated that plantings intermingled with several varieties promotes better pollination and bearing. Almonds prefer a light, loose, warm soil.

BRANDE'S JORDAN. — The tree is a strong, upright grower; nuts large and sweet; soft shell.

HARRIOTT'S SEEDLING.—One of the largest of the soft shell almonds; originated in Visalia, California, where the original tree bears regularly and abundantly; nut long, quite large, kernel sweet; tree vigorous and of good shape.

JOHNSON'S PROLIFIC—A large soft-shelled variety of excellent merit. One of the best recent introductions.

BURBANK.—A variety from Luther Burbank; tree extremely hard, and a great bearer; recommended as one of the best for this climate, and flowers much later than other sorts.

I.X.L.—Tree of upright growth. Nuts large and uniform. Shell soft, smooth; kernel large and well filled.

NE PLUS ULTRA.—Very prolific; nuts in bunches all over the twigs. Long and narrow, with thin, soft shell.

PAPERSHELL (Hatch's Nonpareil). — Tree of spreading habit, and strong grower. Heavy and regular bearer. Most popular thin shell variety.

PEERLESS.—Smooth and well shaped, large and of fine flavour; thin shell.

All Trees Carefully Labelled.

APPLES

ALL WORKED ON NORTHERN SPY BLIGHT-PROOF STOCKS and therefore not subject to blight on the Roots or below the Bud or Graft.

Apples are our most popular and largely planted fruit. This list includes all the desirable varieties for every purpose. Select a few varieties only for commercial purposes, but the home garden is better for a succession of earliest to late varieties.

1/6 each; 15/- per dozen; £5 per 100.

Planting an orchard to-day or within the next few years is as good a business as it ever was—for the right fellow with the right land.

ALFRISTON.—Large green apple. Keeps and carries well. Cooking. Medium.

CLEOPATRA (New York Pippin).—Medium to large, conical; skin clear yellow, flesh whitish, juicy and rich. Consistent and heavy bearer; grown very largely for export in dry-air apple districts. Excellent dessert. Early to medium.

COLE.—A strong grower, first-class keeper; blight-proof.

COX'S ORANGE PIPPIN.—Medium size, roundish and very even. Partial to climates, but a good dessert. Medium.

DELICIOUS.—Its large size, distinctive shape, beautiful color and exquisite quality have combined to make this variety immensely popular. Bears quickly and "SELLS ITSELF" against all dessert apples. Be sure to plant Delicious. Late.

DEMOCRAT (Tasma).—Large fruit, very flat and dark red all over. Heavy bearer; good flavor. Most profitable for late markets.

DOUGHERTY.—Medium sized, almost covered with red. Great cropper. Dessert. Cool stores well. Late.

DUNN'S (MUNROE'S FAVORITE).—Fruit large, clear waxen yellow, with brownish red cheek. Good, solid apple, very highly esteemed for export. Very prolific and suits warm climates. Late.

EMPEROR ALEXANDER.—One of the largest and most beautiful apples in cultivation; an excellent market variety; good cooking, fair dessert; early.

GLENGYLE RED.—This very beautiful apple has all the qualities of Rome Beauty, but instead of being striped red is of deep red color over three-quarters of the fruit. Late.

Remember we have Large Commercial Orchards Ourselves.

PICNIC POINT NURSERIES, BAIRNSDALE, VIC.

GOLDEN DELICIOUS.—A long keeping yellow apple. Bears early and well. Retains its wonderful quality and juiciness in cool store. Well worthy of a trial.

GRANNY SMITH.—Does well in practically all districts; is the most popular apple in our own and overseas markets, has a long picking period in any given districts, has a long common, cold and after-storage life, and will keep a considerable time after removal from the ship. In addition it is a regular cropper, an inexpensive apple to pick for export, is remarkably true to type, with very little difference in shape, color and flavor, stands up to rather hard conditions, and in normal seasons the trees produce a big percentage of high-grade fruit. If kept for long periods in cold storage, should be wrapped in oily paper.

GRAVENSTEIN.—Fruit medium, conical, yellow and red; flesh rich and juicy. Excellent quality. Best dessert. Early.

IRISH PEACH.—Old-time variety, tender and sweet. Early.

JONATHAN.—An American apple of great excellence; fruit of medium size, roundish, conical; skin clear light yellow, almost covered with bright red, dark red where fully exposed. Of first dessert quality, an early bearer, excellent for market or export, a leading commercial variety. Medium.

KING DAVID.—This is a dark red apple, with yellowish flesh; flavor good, juicy and rich; the quality is of the very best. A cross between Jonathan and Arkansas Black. Medium.

LALLA.—Raised in Tasmania; it is really a Red Delicious, having the habits and quality of this well-known variety.

LONDON PIPPIN (Five Crown).—Medium to large, skin light green, turning to yellow. A heavy cropper, suiting a cool climate, and useful for all purposes. Late.

POMME DE NEIGE (Fameuse).—Heavy bearer of medium sized, white fleshed fruit. Dessert. Medium.

RED GRAVENSTEIN.—Similar to Gravenstein but much more colored, and therefore greatly sought after.

RED JONATHAN — A sport from Jonathan, being dark red all over; very firm. Medium.

RED STATESMAN (Warrior).—Similar to Statesman with a much brighter color. A decided improvement.

REINETTE DU CANADA.—Large fruit; cooking and export. Medium.

ROKEWOOD.—Very prolific and a late keeper; may be used for dessert when fully ripe; succeeds splendidly in the driest localities. Very late.

My Stocks are Free from Disease.

C. J. GOODMAN'S FRUIT TREE CATALOGUE.

ROME BEAUTY.—Fruit large and handsome; skin yellow shade and striped with bright red; flesh yellowish, tender and juicy. A remarkably handsome fruit of good dessert quality. Late.

STATESMAN.—Medium size Bright golden, shaded with crimson. Strong grower and good cropper. A very profitable variety for storing. Late.

STAYMAN (Winesap). — Very handsome apple of good quality. Now being sought after by planters. Late.

STEWART.—Large green and yellow fruit with red cheek. First class for cooking and storing. Late.

STURMER.—Medium sized fruit; skin greenish yellow and brownish red. Flesh firm, crisp and rich. Suits Tasmania. Late.

TWENTY OUNCE.—A very large culinary apple; medium.

WILLIAM'S FAVORITE.—Handsome dessert apple. Early.

WILLIE SHARP.—A strong-growing healthy tree that bears wonderful crops of beautiful golden-yellow fruit; splendid quality and a good keeper. Early.

WORCESTER PEARMAN.—Medium size and well colored. Dessert. Good for early export.

YATES.—Very— heavy yielder of highly colored fruit. Plant where there is ample moisture in a cool climate. Cool storing variety. Very late.

Apples (Root Grafted)

The following varieties are available in root grafted trees. Although making a quick start in the orchard, a risk is being taken with the scion of the variety worked taking Woolly Aphis at or under ground level where it would be most difficult to combat. It is very doubtful if any variety has such a good rooting system as the genuine Northern Spy—the stock on which we prefer our own orchard trees.

Delicious

Democrat (Tasma)

Dunn's

Granny Smith

Gravenstein

Jonathan

Lalla

Red Gravenstein

Red Statesman (Warrior)

Rome Beauty

Apples on Seedling Stock

DELICIOUS, GRANNY SMITH, GRAVENSTEIN, JONATHAN, LALLA, RED JONATHAN.

Replant your Old Orchard with Our Quality Trees.

APRICOTS

Where these do well, nothing is more profitable than the Apricot. Select a well-sheltered position, preferably on a slope, as frosts and fogs in a valley spoil the setting of the fruit.

All Worked on Apricot Seedlings.

1/6 each; 15/- per dozen; £5 per 100.

BLLENHEIM (Shipley).—Tree vigorous, regular and productive bearer. Flesh deep yellow, rich and juicy. Much sought after by canners everywhere, and ripens just after Oullins has finished.

EARLY MOORPARK.—Similar to Moorpark, but a very irregular cropper. Early.

MANSFIELD (Seedling).—Large fruit with flat sides. Skin pale yellow with few red dots. Rich flavor. Medium.

MOORPARK.—Fruit large; skin yellow, with red blush. Excellent flavor and very popular. Medium.

NEWCASTLE (Early).—Heavy bearer of large fruit. Popular for dessert. Early.

OULLINS.—Heavy bearer of large fruit. Popular dessert. Early.

TILTON.—Oval fruit, having a yellow skin, tinged with red. Flesh deep orange yellow. Colors well in advance of ripening. Carries splendidly. Late.

TREVATT.—Good large fruit and a wonderfully heavy bearer. This apricot is grown in our own orchards, along with other varieties, and we personally recommend it. Canning, market and drying. Medium.

Apricots on Plum Stocks

Suit planting on wet land, and also preferred by some growers against any other stock.

1/6 each; 15/- per dozen; £5 per 100.

BLLENHEIM; MOORPARK; TILTON; TREVATT.

Apricots on Peach Stocks

1/6 each; 15/- dozen; £5 per 100.

MOORPARK NEWCASTLE OULLINS TREVATT

If You've Never Tasted a Nectarine, You've Missed a Treat!

CHERRIES

Worked on Genuine Mazzard Seedling.

2/- each; 20/- dozen; £6 per 100.

The Cherry thrives in a deep, free soil, which must be well drained. It is advantageous to plant a number of varieties to ensure cross fertilisation.

***BEDFORD PROLIFIC**.—Large, handsome and black. Flesh tender, rich and good; heavy bearer and excellent for market. Early to medium.

***BING**.—A large black Cherry with a delicious flavor. Short stalk. Carries well. Late.

***BLACK TARTARIAN**.—Fruit large, heart-shaped; skin purplish black; tree strong, erect grower, with large foliage. Medium.

BLACK BIGARREAU.—A very large handsome Cherry of excellent quality. Medium.

***BURGS DORF'S (Seedling)**.—This is a splendid fruit, almost black in color. Prolific cropper of big-sized cherries. Early.

***EARLY LYONS**. — Very large, dark red, almost black when ripe. Flesh firm, and popular market variety.

EARLY RIVERS.—Dark red fruit; crops well.

***EARLY PURPLE GUIGNE**. — A medium-sized, dark purple fruit, which is one of the first ready for market.

***FLORENCE**.—Large and bright red cherry, with a very firm flesh. Good shipping variety. Late.

MORELLO (Kentish).—Well known for cooking and bottling. Late.

***NAPOLEON (Bigarreau) (Royal Ann)**. — A magnificent cherry of large size. Flesh firm and sweet. Flesh is white; skin is very pale yellow, with a bright red cheek. First-class for dessert and canning. Medium.

NOBLE.—Dark red, with a firm flesh, having a good flavor. Tree hardy, vigorous and prolific. Late.

***ST. MARGARET**.—Very large black fruit; firm flesh. Good carrying variety, and profitable for late marketing.

TWYFORD (Bigarreau).—Pale yellow and red; first-class dessert. Early to medium.

WERDER'S EARLY BLACK.—Tender and juicy flesh, with a rich flavor.

WILLIAM'S FAVORITE. — A cherry of Margaret type, ripening just after that variety. Does not bruise, and for this reason can be packed with safety. A valuable late black cherry.

***ALSO on KENTISH STOCK.**

If you are pleased with our goods, tell your friends, if not, tell us

CHERRIES :

Japanese Double-Flowering

Laden with blossoms of very large size. A most handsome ornamental tree.

Price: 3/6 each.

JAPANESE No. 3.—Semi-double, cream color and splashed with red. Very pretty.

JAPANESE No. 8.—Large double crimson flowers on stems fully four inches long, with three to seven flowers each. Extra fine and free grower. The darkest color grown.

JAPANESE No. 9.—Blush changing to white. Very large blooms.

FIGS

1/6 each; 15/- per dozen.

ADAM
BLACK ISCHIA
BLACK GENOA

WHITE GENOA
BROWN TURKEY
WHITE ADRIATIC

NECTARINES

Worked on Peach Seedling Stocks.

1/6 each; 15/- per dozen; £5 per 100.

EARLY RIVERS.—Fruit of largest size, skin rich crimson on side next sun, light yellow, marked with red, on shaded side; flesh is tender, juicy and very rich, with a decided "Stanwick" flavor. Early.

GOLDMINE.—The fruit is of an enormous size. It is a perfect freestone, the pit or stone being extremely small for so large a fruit. The flesh is a beautiful cream color, tender, juicy, melting and sugary, and of most delicious flavor; color bright bronzy red. The leading Nectarine of Australia. Dries well. Season of ripening, early February.

MASTERPIECE (New Nectarine).—Cross between a Nectarine and a Peach. Skin yellow, thickly overlaid with bright crimson; flesh deep yellow, fine grained and juicy cling. Stone small.

Mrs. Dr. CHISHOLM.—A medium sized, highly colored Nectarine; very early, very productive. The best first early Nectarine.

NEW BOY.—Fruit of largest size and extremely handsome, covered all over with brilliant crimson; flesh white, juicy and sugary, and of exquisite flavor. One of the best.

W. C. FRIPP.—A very large, white fleshed clingstone Nectarine of good quality. Color cream, with bright red cheek. Valued on account of its lateness. Middle to end of March.

It Pays to Buy from the Grower.

PEACHES

All Worked on Peach Seedling Stocks.

1/6 each; 15/- per dozen; £5 per 100.

ANZAC.—Ripens after Briggs' and before Hale's. Heavy bearer of highly colored fruit. Excellent for market.

BELL'S NOVEMBER (Dunhelm).—A good bearer and extremely early. Very partial to districts—a favorite in West Australia.

BLACKBURN.—An improvement on Elberta, larger, earlier; colors well three weeks before ripening, thus can be picked quite hard; flavor excellent; good grower, and heavy bearer.

BRIGG'S RED MAY.—Red skin, white flesh, rich and juicy. Early.

DRIPSTONE.—Another peach of the Elberta type, yellow flesh, slipstone, mid-season.

ELBERTA.—Large, handsome, yellow freestone. A splendid bearer and carries well. Good for dessert and drying. Medium.

FOSTER.—Good sized yellow fleshed freestone, with orange skin. Medium.

GOLDEN QUEEN.—A very fine yellow clingstone, clear yellow to the pit. Crops well, and the fruit is even in size, giving a nice grade throughout. Small, smooth stone. A favorite with canners. Ripens beginning of March.

GOODMAN'S CHOICE.—Medium sized fruit, heavy and regular bearer. There is no yellow flesh Cling Peach in existence that can compare with Goodman's Choice for appearance, flavor and delicacy of texture. Exceedingly choice when canned. Ripens end of February.

HALE'S EARLY.—A large, white fleshed freestone, with bright red skin. Heavy cropper; finest dessert quality, and very profitable. Ripens after Briggs' and High's.

HIGH'S EARLY CANADA.—A first-class white fleshed freestone, with red skin. Crops well, and is good for market. A good money maker.

J. H. HALE.—"The Million Dollar Peach," larger than Elberta; round, uniform shape; color rich golden yellow overlaid with carmine; colors up ten days before maturity; flesh solid and meaty; texture of the cling, yet perfect freestone. Most delicious flavor; unusually long keeper. Ripens five to seven days ahead of Elberta.

LEVIS CLING.—A perfect yellow cling to the pit. Ripens 18th to 24th January, which means filling in the gap after the apricots are finished. Be sure to have this variety for one of your sorts if you are planting Clingstone Peaches.

All Orders Receive Prompt and Careful Attention.

PICNIC POINT NURSERIES, BAIRNSDALE, VIC.

MAYFLOWER.—Large, bright red, good quality, ripens about mid-November; extra early market sort, semi-cling, late flowerer, fair bearer.

PEAK CLING.—A fine, large yellow cling; clear yellow to the pit, which is small and round, with no spike. Flesh of firm texture, fine-grained and excellent quality. Very productive, and ripens with Phillips.

PELORA CLING ("Peach of Gold").—Pelora ripens 25 days ahead of Phillips. It is a golden yellow, with a slight blush of red. Tree inclined to rust.

PEREGRINE.—A distinct variety, distinguished by its good constitution and productiveness. Fruit large and handsome with a brilliant crimson skin; flesh rich and highly flavored; freestone; ripens just before the mid-season varieties.

PHILLIPS' CLING (Burns Type).—A fine, large yellow cling; clear yellow to the pit, which is very small; flesh fine grained. Tree thrifty and very productive. Ripens end of February.

PULLAR'S CLING.—Raised by P. Pullar, of Ardmona. Heavy yielder, stone large and red. Ripens second week in March.

ROYAL GEORGE (Slip).—Medium to large; flesh tender, melting and rich. Medium.

RUBY RED.—Fruit large, creamy white, almost covered with brilliant red, very melting, juicy, and of excellent quality; very heavy bearer and requires thinning. Ripens immediately after Hale's Early, when peaches are scarce. Clingstone.

SALWAY.—Deep yellow freestone. Large. Late.

SMITHS.—A white fleshed freestone of exceptional merit. Skin cream with red blush where exposed to sun. Firm fleshed until fully ripe and then becomes extremely juicy with a flavor which places it in the front rank of dessert peaches. Ripens with Elberta.

THIELE'S CLING.—A late yellow cling, preferred by some to Pullar's.

TRIUMPH.—Above medium size; skin dark orange yellow, covered with dark carmine; flesh yellow and juicy; heavy cropper. The best early yellow-fleshed variety.

WIGGINS.—A large sized freestone, with good color. Ripens after Briggs' and is good for market.

ZERBES.—A very fine eating variety; good cropper, fruit highly colored; early mid-season, when good peaches are scarce; freestone.

Select your Nurseryman as you would select your Banker.

Double Flowering Peaches

These are first-class Ornamentals in the Springtime, being a mass of blooms and very showy.

Price: 2/- each.

DOUBLE BLOOD RED, DOUBLE WHITE.

PEARS

WORKED ON PEAR SEEDLING STOCKS.

The demand for Pears is ever increasing. Good prices are always obtained for good samples, and though the tree may be somewhat longer in coming into bearing than other kinds, the longevity of the tree makes it one of the most profitable to grow. Deep rich soil or a well-worked clay is best, although it will thrive in almost any soil.

1/6 each; 15/- per dozen; £5 per 100.

BARTLETT (William Bon Chretien).—The most popular pear grown. Matures perfectly when picked green. Fruit is large and oblong, skin very thin and smooth, clear golden yellow (with a soft blush on the sunny side in exposed specimens). Flesh white and fine grained; full of juice, sweet, and with a highly-perfumed, vinous flavor. Supreme for canning and dessert. Early.

BEURRE BOSCH.—Large, beautiful russet sort; long neck, melting rich flavor. Very productive. Fully the equal in eating quality of Bartlett. One of the most regularly and heavily productive pears. A splendid fruit, used largely in export trade.

BEURRE d'ANJOU.—Large, melting and juicy. Medium.

BEURRE HARDY.—An excellent large, melting pear. Good for export. Medium.

DOYENNE DU COMICE.—Large and juicy pear of a good flavor; good for export. Medium.

CLAPP'S FAVORITE.—Medium to large, yellow with crimson cheek; dessert. Very early.

HOWELL.—Large fruit with a waxen yellow skin; a heavy bearer and comes in just after William Bon Chretien. Medium.

JOSEPHINE DE MALINES.—Medium size; roundish, oblate; skin greenish yellow; flesh juicy, melting and highly flavored; keeps very late and has always commanded highest prices on the market.

PICNIC POINT NURSERIES, BAIRNSDALE, VIC.

KEIFFER.—Large and round; skin rich golden yellow, sprinkled with small dots. Has a flavor all of its own. Tree strong grower and very prolific if interplanted with “Clairgeau” or “Howell.” Stores well. Realises good prices in Brisbane and other northern markets. Late.

PACKHAM'S TRIUMPH.—Raised by Mr. Packham, of Molong, N.S.W. A pear of good shape, large and perfect in flavor; a good grower, early bearing and prolific; good for shipping and storing. Late.

VICAR OF WINKFIELD (Napoleon).—Large, long pear; green, turning to yellowish green when ripe; heavy cropper and juicy. Cooking. Late market.

WINTER COLE.—Medium size, skin green, turning to pale yellow and russet. Flesh is melting, exceedingly rich and juicy. Good for export and storing. Late.

WINTER NELIS.—Medium, roundish, oblate; yellowish green and a good deal covered with russet; flesh is yellowish white; fine grained but watery; very melting and full of rich, sweet, aromatic juice. In eating quality equal to Bartlett. We propagate from a strain of Winter Nelis producing exceptionally large fruit. Excellent for export and best winter dessert pear.



Another “corner” of new section of Nurseries.

Berries Take up Little Room, and are Heavy Producers.

JAPANESE PERSIMMONS

2/6 each; 24/- per dozen.

The fruit of the Japanese Persimmon, when perfectly ripe, is quite luscious. It is best if kept for a time after being picked.

DAI DAI MARU

KURO KUMO

HYAKUMO

YEMON

SEEDLESS

DAMSONS

1/6 each; 15/- dozen; £5 per 100.

DAMSON CRITTENDEN.—Large and great cropper. Late.

DAMSON ENGLISH.—The good old English variety.

DAMSON KNEESHAM.—A dark plum, good for jam. Early and heavy bearer.

PLUMS

1/6 each; 15/- dozen; £5 per 100.

ANGELINA BURDETT.—Fruit above medium size and roundish; dark purple, rich, juicy and good for market; trees bear heavily, and the fruit can be despatched long distances. Early.

COE'S GOLDEN DROP.—Large, oval. Yellow, juicy, rich and excellent for drying, factory use and dessert. Carries well. Late.

DIAMOND.—Fruit very large, oval; skin black, covered with blue bloom; heavy bearer of yellow fleshed fruit; good for market and jam. Medium.

EARLY ORLEANS.—Medium size, roundish, oval; skin dark red; purple in the sun; good for market, and excellent for dessert and jam. Early.

GRAND DUKE.—Fruit large, oval, deep purple, flesh yellow and firm; rich and juicy; very prolific; ships well; excellent variety. Late.

GREEN GAGE.—Fruit medium size, round; skin greenish yellow when fully ripe; one of the best flavored dessert plums. Medium.

JEFFERSON.—A high-class light colored plum. Favorite for jam and preserving.

KING BILLY.—Said to be an improved Angelina, growth of tree is similar, but regular cropper of larger fruit; magnificent for jam. Early.

Prices Low, Yet High-Class Plants.

PICNIC POINT NURSERIES, BAIRNSDALE, VIC.

MAGNUM BONUM YELLOW (also known as Egg Plum).—Large, oval yellow plum, regular and heavy bearer; one of the best for cooking and preserving. Late.

POND'S SEEDLING.—Fruit very large and oval; skin is nearly covered with bright red or carmine; flesh yellow, juicy and sugary; beautiful plum for market and jam. Medium.

PRESIDENT.—Very large, oval; deep purple with a blue bloom; sweet and rich flesh; crops heavily, and is excellent for the market. Probably the best carrying plum, and highly profitable. Late.

RED CHERRY.—A well-known plum, profitable hedge or breakwind. Early.

Plums on Peach Stocks

Clients in some areas having expressed a preference for these on account of certain soil conditions, we have worked up a supply of the following:—

PRESIDENT NARRABEEN SANTA ROSA WILSON

JAPANESE PLUMS

1/6 each; 15/- per dozen; £5 per 100.

This is a unique class of Plum of great beauty and productiveness. The trees are quite distinct, and in some varieties the flesh is so firm and meaty that they can be safely shipped long distances and kept in excellent condition. They are early, prolific bearers, and well worthy of a trial.

BEAUTY.—A new variety. Fruit medium, large, heart shaped; skin red and flesh yellow. Very early. Try it.

BURBANK.—Medium size, cherry red color, with lilac bloom; very sweet and most delicious flavor; good grower and an enormous cropper. Medium.

CLIMAX.—Large, heart shaped; very highly colored; juicy and luscious; fine perfume. Extra early.

DELAWARE.—A blood plum of Satsuma type, but three weeks later. Very rich bloom on the skin. Remarkably prolific.

DORIS.—Medium, blackish purple; firm yellow flesh; slip; good bearer; good for jam. Late.

FORMOSA.—Very large, heart shaped; color bright cherry red; flesh is yellow and of good flavor. Plant with Wickson, Burbank or Santa Rosa. Very early.

KELSEY.—A very large, yellow and bright red plum; very small stone, juicy and rich; heavy bearer; carries well. Late.

Take No Chances — Plant the Best!

C. J. GOODMAN'S FRUIT TREE CATALOGUE.

NARRABEEN.—Large, flattish, skin reddish with yellow dots, flesh yellow; juicy, sugary, small stone; good cropper. Ripens January-February.

OCTOBER PURPLE.—Fruit very large; heart shaped; flesh amber color, red beneath the skin, firm and juicy; clingstone. Late.

SANTA ROSA.—The best Japanese plum yet introduced. Fruit very large, purplish crimson, with pale blue bloom; tree is a strong, vigorous, upright grower; heavy bearer; always brings top prices. Early.

SATSUMA (Blood Plum).—Fruit large, round, dark red to the stone, which is small. Medium. Plant with Burbank for cross fertilisation.

SHIRO.—Medium fruit of uniform size; clear, light yellow, with white bloom; clingstone; enormous cropper; may be picked weeks before it is ripe. Early.

WICKSON.—Fruit very large, beautiful carmine with white bloom; very large stone; firm, sweet and most delicious; will keep for some time after ripening; sturdy grower and most productive. Medium.

WILSON.—Ripens end of November; round, good size; highly colored; slipstone.

WRIGHT'S EARLY.—Fruit resembles Burbank in shape and size, but much earlier; enormous bearer. Grows uneven sized fruit.

PRUNUS

Japanese Ornamental and Double Flowering Plums

2/- to 2/6 each.

MOSERI FLORE PLENO.—Another variety of P. Pissardi, with the same purple foliage; flowers rose, double, larger than those of the type; very effective.

PISSARDI.—Leaves purple, almost black.

PISSARDI NIGRA.—Similar to Pissardi, but the foliage is much darker, flowers pale blush, very attractive.

VESUVIUS.—This is by far the finest foliage plum; the leaves are very large, of a beautiful metallic crimson color throughout. There is nothing in hardy deciduous trees to compare with Vesuvius for beauty, and it must become very popular for ornamental purposes.

Hundreds of Testimonials Received from Satisfied Clients.

PRUNES

1/6 each; 15/- per dozen; £5 per 100.

D'AGEN (South Australian type).—Medium to large fruit, oval shape; purple, rich, sweet and sugary; very productive, and the standard variety for drying; good for dessert and jam; planted more than all other varieties put together. Medium.

GIANT.—Very big fruit, but not suitable for drying; is good for market and shipping. Late.

ROBE DE SARGEANT (identical with Prune d'Ente). — Very large, deep purple prune; sugary, rich and delicious; a heavy cropper and a strong grower; one of the most profitable prunes known; plant with d'Agen or Splendour. Medium.

SPLENDOUR.—Exceedingly prolific. Medium.

SUGAR.—Fruit large, even in size, rich and sugary; a strong grower and prolific. Early.

QUINCES

1/6 each; 15/- per dozen; £5 per 100.

Used principally for jam and jelly making, and drying for late winter use. Trees grow well in wet ground.

APPLE-SHAPED

CHAMPION

MISSOURI MAMMOTH

PEAR-SHAPED

PINEAPPLE

REA'S MAMMOTH

SMYRNA

VAN DIEMAN

CITRUS FRUITS

Oranges — Mandarins — Lemons — Grape Fruit

**ACCLIMATISED AND BALLED, 5/- EACH; SPECIAL
REDUCTION FOR QUANTITY.**

Directions.—Plant in a sunny, warm position. When planting place the ball of earth around the roots into the hole without removing the canvas, which quickly decays after it is covered with soil. If the canvas is taken off, the root system will be disturbed; do not lift up the tree by the stem for the same reason, always handle by holding ball of soil. The soil should be tramped in firmly after planting.

Lemon Eureka

Lemon Lisbon

Lemon Villa Franca

Lime Tahitian

Orange Blood

Orange Joppa

Orange Mediterranean Sweet.

Orange Parramatta

Orange Seville

Orange Valencia Late

Grape Fruit Marsh's Seedless

Orange St. Michael

Orange The Queen

Orange Washington Navel

Mandarin Beauty of Glen

Retreat

Mandarin Thorny

Mandarin Emperor

Mandarin Scarlet

Take No Risks—Plant the Best.

WALNUTS

(Not Worked Trees.)

The demand for Walnuts is increasing rapidly, and there is nothing to equal this line as a money maker. Walnut orchards are returning their fortunate owners £100 per acre annually.

Many thousands of pounds' worth of walnuts are imported into Australia every year, yet the trees can be grown without trouble, and the harvesting of the nuts calls for little more labor. Deep soil and a fairly frost-free situation are the special needs.

CHABERTE.—French variety. Very hardy type and a fine nut. 24/- per dozen; 2/6 each.

ENGLISH (Common).—Well-known variety. 15/- per dozen; 1/6 each.

ENGLISH (Papershell).—A type which bears nuts in clusters; nuts having thin shell, which can be easily crushed between one's fingers. Kernels large, white and of beautiful flavor. 1/6 each; 15/- per dozen; £5 per 100.

Walnuts (Budded and Grafted)

7/6 each; 84/- per doz.

In our opinion, the following are the best varieties obtainable in worked walnut trees—Wilson's Wonder being the ideal for the home gardener.

FRANQUETTE. — Strong robust growth, nuts of good commercial quality, rather slow in bearing, but the best variety for late and frosty areas. The most resistant variety to blight.

FRESHFORD GEM.—Tree strong grower, early and prolific; nut very fine and thin shelled; kernel extra white and full, and of splendid quality. Sure to become a very popular commercial walnut. Practically free from blight.

WILSON'S WONDER.—This variety produces nuts of enormous size, being almost two inches in length; the shell is easily broken but still it is strong enough to stand handling and transport; has often produced nuts the first year; truly "A Wonderful Walnut."

Filberts

A large tree, which crops well. 2/- each; 18/- per dozen.
Webb's Prize Exhibitor. Webb's Prize Daviana.
Webb's Prize Redskinned. Webb's Prize Cobb.

Spanish Chestnuts

2/- each; 18/- per dozen.

Remember we have Large Commercial Orchards Ourselves.

PASSION FRUIT

Commence bearing 9 to 24 months after planting.

Thrive best in free, loamy soils in localities fairly free from frost, and can be planted any time except during the cold winter months. Very quick growing, bearing heavy crops of dull purplish red fruits from 9 months after planting.

PURPLE (*Passiflora Edulis*). — Large, purple, good for salads, ices, etc., and eating fresh; the best commercial kind; Island seed. In pots, 9d. each, 7/6 doz.

MISCELLANEOUS FRUITS

JAPANESE WINEBERRY, 1/6 each.—Raspberry shaped fruit; very sweet and juicy; good grower and very ornamental.

LOGANBERRY, 9/- per dozen.—Very large fruit, and color similar to dark red raspberry; popular for dessert and jam. Plant 6 x 4 feet for commercial purposes. Special quote for quantities.

Gooseberries

6/- per dozen; 35/- per 100. All colors. All Leading Varieties.

Raspberries

2/- per dozen; 10/- per 100.

Cuthbert (Queen of the Market)	Northumberland Filbasket
Red Antwerp	Northumberland Filbasket (thornless)

Mulberries

BLACK ENGLISH.—A well-known variety, best of all, 3/- each; 30/- dozen.

Strawberries

Melba.—Fruit large, brilliant red, and of the best flavor; bears from September to May in moist land; the most popular strawberry. 2/- for 25; 5/- per 100; 30/- per 1,000.

Sunbeam.—Strong grower; fruit large and well colored; crops well. 2/- for 25; 5/- per 100; 30/- per 1,000.

Wilson's Pride.—Excellent late variety. 2/- for 25; 5/- per 100; 30/- per 1,000.

Currants

6/- per dozen; 35/- per 100. All Colors. All Leading Varieties.

Grape Vines

9/- per dozen; 45/- per 100. All Colors. All Leading Varieties.

GUAVA (*Psidium Cattle-yanum*).—1/3 each.

POMEGRANATE (*Punica Granatum*).—1/- each; 9/- per dozen.

Take No Chances — Plant the Best!

C. J. GOODMAN'S FRUIT TREE CATALOGUE.

Loquats

Californian Advance.—2/- each.

Herd's Mammoth.—2/- each.

Thame's Prize.—2/- each.

(These Loquats are genuine "worked" trees, not seedlings.)

Rhubarb

Early Albert.—Medium size and very hardy. The very best early kind. 6/- per dozen.

Topp's Winter.—Great bearer; fine flavor; bears well when no other variety is fit to pull. 6/- per dozen.

Wilson's Ruby Red.—Stout stalks, with a bright red color from end to end; good flavor; yields two crops, one early and one late. 9/- per dozen.

Special Quote for Quantities.

ORNAMENTAL TREES

COOTAMUNDRA WATTLE.—Glorious blossoms. 12/- per dozen.

ELM CHICHESTER.—Large, broad leaved; upright grower, 3/- each.

ELM CANADIAN.—A good tree of rapid growth. 3/- each.

ELM ENGLISH.—One of the best, though slow grower, 3/- each.

OAK ENGLISH.—A well-known variety. 2/- each.

ORIENTAL PLANE.—A well-known tree for street planting. Does well anywhere. 2/6 each; £10 per 100.

PINUS INSIGNIS.—Every tree sent out by us is well "balled." 9/- per dozen.

PEPPER TREES.—Good shelter trees that thrive in almost any climate; supplied in pots. 1/- each; 10/- per dozen.

SUGAR GUMS. — Suitable for any climate, and largely planted in the northern parts of Victoria. 9/- per dozen; 50/- per 100.

CUPRESSUS LAMBERTIANA HORIZONTALIS.—This is a beautiful Cypress hedge, and excellent for hedges and wind-breaks. Price on application.

FLOWERING GUMS

ANY COLOR. 1/6 each; 15/- per dozen.

ASPARAGUS ROOTS

1 year roots 10/- per 100; 50/- per 1,000

2 year roots 12/6 per 100; 60/- per 1,000

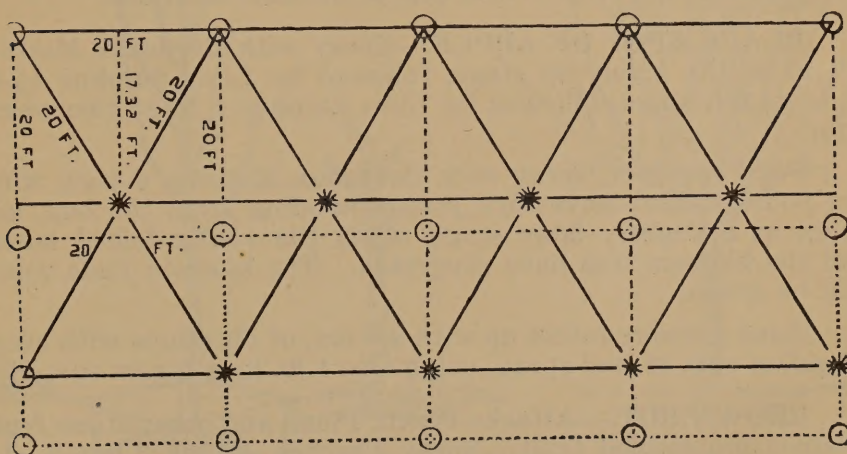
All Trees Carefully Labelled.

PICNIC POINT NURSERIES, BAIRNSDALE, VIC.

Number of Plants or Trees on an Acre

Distance Apart.

Distance apart each way.	No. of Plants	Square Method.	Equilateral Triangle Method.
10 ft.		435	502
12 "	" "	302	348
14 "	" "	222	256
15 "	" "	193	222
16 "	" "	170	196
18 "	" "	134	154
20 "	" "	109	125
25 "	" "	69	79
30 "	" "	48	55
35 "	" "	35	40
40 "	" "	27	31
1 "	" "	43,560	50,300
2 "	" "	10,890	12,875
3 "	" "	4,840	5,889
4 "	" "	2,722	3,143
5 "	" "	1,742	2,011
6 "	" "	1,210	1,397
7 "	" "	888	1,025
8 "	" "	680	785
9 "	" "	537	620



RULE SQUARE METHOD.—Multiply the distance in feet between the rows by the distance the plants are apart in the rows, and the product will be the number of square feet for each plant or hill; which, divided into the number of feet in an acre (43,650) will give the number of plants or trees to the acre.

RULE EQUILATERAL METHOD.—Divide the number required to the acre "square method" by the decimal 866. The result will be the number to the acre by this method.

Replant your Old Orchard with Our Quality Trees.

Reliable Spraying Chart

APHIS OF CHERRY.—Use Tar Distillate Wash 3 parts to 100 parts of water. Be sure trees are absolutely dormant when sprayed.

APHIS, WOOLLY.—Attacks Apple and Pear trees. **Introduce Aphelinus parasite into orchards.** Spray forcibly with nicotine solutions, white oils in summer, and Red Oil in winter. A combination winter spray, Nicotine Sulphate, Red Oil and soap has been found effective. Use pyrethrum dusts. Treat soil with manurial insecticide. **Grow trees having blight-proof stocks.**

APHIS OF PEACH (Black and Green).—Use Lime Sulphur, Miscible Oil, 1 in 25, or Red Oil during the winter, and White Oil, Tobacco Sprays, Benzole Emulsion or Pyrethrum Dusts, in the summer. It may be necessary to spray the trees several times in the summer. Keep ground near trees free from weeds.

For the various aphid attacking Roses, Carnations, garden plants and vegetables, the foregoing remedies are satisfactory.

APPLE MUSSEL SCALE.—Spray in winter with Miscible Red Oils, 1 in 25, or Lime Sulphur, 1 in 15. Check pest at once. Spray in summer with White Oils or nicotine solutions.

BLACK SPOT OF APPLE.—Spray with Bordeaux Mixture 6-4-40 at the green tip stage, followed by Lime Sulphur 1½-80 at petal fall stage, followed by Lime Sulphur 1 in 80 two weeks later.

For Pear Spot, spray with Bordeaux Mixture, 6-4-40, when the young folded leaves are just protruding from the bud, and again at a slightly later stage, when the young folded leaves and the blossom bud have separated. The blossom buds would still be green.

Some growers follow up with 4-5 ozs. of bluestone with every 80 gallon vats of lead spray, using also 1 lb. lime casein spreader.

BROWN ROT.—Attacks Peach, Plum, and other stone fruit. Destroy mummified fruit. Spray Peaches, Plums, Lime-S., 1-9 (dormant); 1-35, "pink"; 1-80 when fruit starts color 1-100 3 weeks before pinking; Apricots, Bordeaux, 6-4-40 "pink."

CODLIN MOTH. — Attacks Apple, Pear, Apricots, Quince, Loquat, Walnut, etc. Spray with Arsenate of Lead, first after petals fall and before calyx cup closes, and at intervals of 21-30 days, until within three weeks of gathering fruit. Fungicides may be used with calyx spray. Destroy fallen infected fruit. If bandaging trees, examine and destroy larvae.

PICNIC POINT NURSERIES, BAIRNSDALE, VIC.

LEAF CURL AND DIEBACK OF PEACH.—By spraying in the late dormant period, or when the earliest buds are showing the slightest trace of pink. Leaf Curl can be prevented. Use Bordeaux Mixture (6-4-40), or Burgundy Mixture (6-8-40). Finish spraying by the “early pink” stage.

SAN JOSE SCALE.—Burn all prunings promptly. Spray in late winter with Red Oil, 1-25, or Lime-Sulphur, 1-15. In summer when scales are moving, spray with White Oils or Nicotine.

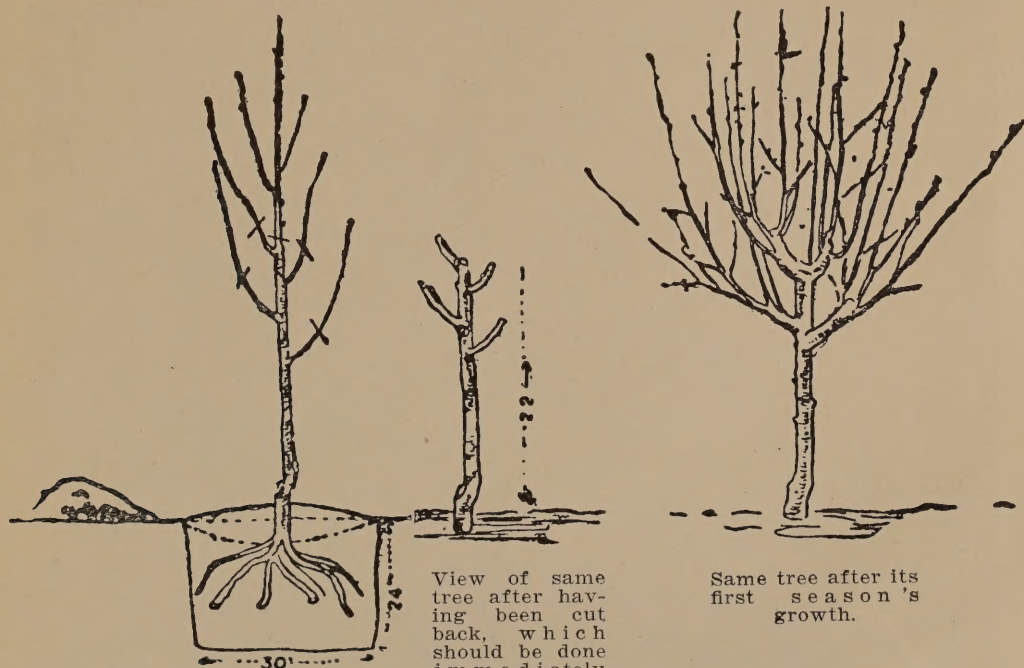
SHOT HOLE.—Spray Bordeaux, 6-4-40, before leaves fall in autumn; 6-4-40 at “pink” stage. Use lime casein spreader with the Bordeaux mixture.

SLUG OF PEAR AND CHERRY.—Cherry, Peach, Quince, Plum and other trees are attacked. Spray with Arsenate of Lead. The first spray for Codlin usually kills the Pear Slug. Spray unbearing trees or Hawthorn hedges if necessary. Dust with lime, powdered Lead Arsenate, Sulphur, ashes, or sand.

HOW TO PLANT AND CUT BACK

DESCRIPTION OF PLAN BELOW.

Showing size of Hole, Method of Trimming the Roots, Planting, Watering and Pruning all Yearling Fruit Trees.—The same applies to the planting of two-year-old trees, excepting that the pruning is not quite so close.



Section of Ground After Planting.

The dotted line above the roots represents the basin to be left after planting, and which is to be filled with water, which, when the water has soaked away, is filled with the remaining ground shown on the left; if the planting is followed by a good rain it will be unnecessary to apply water.

View of same tree after having been cut back, which should be done immediately after planting.

Same tree after its first season's growth.

If You've Never Tasted a Nectarine, You've Missed a Treat!

C. J. GOODMAN'S FRUIT TREE CATALOGUE.



A 10-year-old Delicious Apple tree. This popular dessert Apple bears quickly and sells well.

SOME REFERENCES

from Last Season's Buyers

***"Repeat" Orders from Satisfied Planters is
a Pleasing Feature of Our Trade***

Wandin North, Victoria,
14/6/38.

Mr. C. J. Goodman.

Dear Sir,

Enclosed please find money order for £5 and 1/- per stamps for the fruit trees which you sent me last week. The trees arrived in good order — well packed — and were a very nice lot.

Thanking you,
Yours faithfully,
LEN. G. SEBIRE.

Nuriootpa, S.A.,
29th July, 1938.

Mr. C. J. Goodman, Bairnsdale, Vic.

Dear Sir,

My order for fruit trees arrived and opened up very satisfactory and I now have pleasure in enclosing my cheque for £51/13/- in settlement of your account.

Many thanks for your prompt attention to my requirements.

Yours faithfully,
R. H. DRAPER.

"Avalon," Ardmona, Vic.
August 20, 1938.

Mr. G. Peart,
Dear Sir,

Enclosed cheque for £94/17/-. You sent me a very good lot of 2,710 trees this year and I must thank you.

I am, yours faithfully,
V. R. McNABB.

Shepparton, Vic.,
July 30, 1938.

Mr. C. J. Goodman,

Dear Sir,

Received trees in good order and was very pleased with them. The best I have ever got. Enclosed find money order for same, £9/7/3.

Yours faithfully,
FRANK LAFFY.

Kyabram, Vic.,
August 1, 1938.

Mr. C. J. Goodman, Bairnsdale,

Dear Sir,

Please find enclosed cheque for £6/3/3. The trees arrived in good condition.

Yours truly,
G. F. DIXON.

THE TREES

TREES are nature's prime source of food; their fruits and nuts gave sustenance to the first tribes of men and are the sweetest and most nourishing of the earth's products. . . . Trees herald the spring with glorious banners of leaf and bloom; they clothe the autumn with garments of gold and royal purple; bared to the winter's cold, they are the harps of the winds, and they whisper the music of the infinite spaces. . . . Perhaps, if we are wise enough to replenish our wasting forests and to make ourselves worthy of the gift of trees, we may be permitted to accomplish that greater destiny which the Mighty Forester, the Perfect Orchardist, the Loving Father requires in the fulfilment of His sublime purpose. Clarence Ousley.

A PERSONAL FAVOR.

When you are through with this Catalog and have made your selection of trees and shrubs, will you please hand it to some one of your friends and neighbors? By so doing, you will afford to others the opportunity of enjoying beautiful gardens and profitable orchards. Thank you.

C. J. GOODMAN
Picnic Point Nurseries
Bairnsdale, Vic., Australia

Make it a Real Planting Year

By Purchasing your Requirements from GOODMAN'S

Remember we know exactly what will grow and we are Here to Advise as well as Supply.